

REQUIRED

# **2020 BOOTH APPLICATION & CONTRACT**

February 4 - 6, 2020 Kay Bailey Hutchinson Convention Center | Dallas, TX

**RETURN APPLICATION &** 

COMPANY INFORMATION: Exhibitors are responsible for updating their online profiles, print profile, and product categories.						PAYMENT TO:
						International Roofing Expo
		6191 N. Hwy. 161, Suite 500				
Mailing Address:						Irving, Texas USA 75038
City:         State/Province:         Zip/Postal Code:						Toll from 200 604 5761
Country:"		Toll-free: 800-684-5761 Outside USA: 972-536-6415				
Phone:			Toll-Free:			www.theroofingexpo.com
SHOW CONTACT II	NFORMATION: (If the Show	w Contact is not responsible for for correspondence only and is i	r the overall health and safety wh	nile at the event, please email	the contact information to	0 1
-	·	-	•			
Contact Name:        Title:           Phone:        Mobile:						METHODS OF PAYMENT:
						Please check one:
		IATION: (If different than show				☐ Check made payable to:  International Roofing Expo
Contact Name:						□ Wire / ACH*
Mailing Address:						☐ Credit Card: PCI compliance
Phone:			requires credit card information must only be received via our secure fax			
MARKETING CONT	<b>FACT:</b> (If different than show c	ontact)				line 972-550-5390 or through our online contract portal.
Contact Name:			Email:			*Refer to clause 7 on Page 2
Are you an NRCA	member? YES, m	embership # (REQUIRED)	:		□NO	QUESTIONS? Please contact IRE Show
	¹You must be	a member in good standing at	the time you submit your contract	ct to receive the member rate	e. NRCA determines elegibility.	Management at 800-684-5761, 972-536-6350 or email
NRCA MEMBER¹ RATES (per sq.ft)	*Onsite Booth Rate Through Feb. 13	Regular Booth Rate After Feb. 13	NON-MEMBER <sup>1</sup> RATES (per sq.ft)	*Onsite Booth Rate Through Feb. 13	Regular Booth Rate After Feb. 13	exhibit@theroofingexpo.com.  All payments should be in USD funds.
599 sq.ft. or less	\$38.50	\$40.00	599 sq. ft. or less	\$41.50	\$43.00	Exhibitors are responsible for all bank collection fees and/or discounts
600 sq.ft 999 sq.ft.	\$37.00	\$38.50	600 sq.ft 999 sq.ft.	\$40.00	\$41.50	associated with their payments.
1,000 sq.ft 1,999 sq.ft.	\$32.75	\$34.25	1,000 sq.ft 1,999 sq.ft.	\$35.75	\$37.25	
2,000 sq.ft. or more	\$31.25	\$31.75	2,000 sq.ft. or more	\$31.75	\$32.25	PAYMENT TERMS
			e received in the Sales Offic by March 15, 2019 is require			25% deposit due with all contracts by March 15, 2019
DESIRED BOOTI	H SPACE List all preferred	I hooth snace(s). All snace is a	allocated in 100 sq. ft. incremen	nts. Please provide 8 options		50% deposit due with all
DESIRED BOOTH SPACE List all preferred booth space(s). All space is allocated in 100 sq. ft. increments. Please provide 8 options.  I would prefer to exhibit in the:  1. Booth #(						contracts by May 10, 2019
☐ Business & Technology Pavilion			Booth #(		. ,	Full payment due with all
Metal Marketplace			Booth #(			contracts by September 20, 2019
☐ I require a corner Additional \$250 fee	per corner for each in-line		Booth #(			
you do not wish to be next to, limit of five companies. (See item #4 on reverse side.)  1		Insurance coverage will be are required to obtain the c insurance policies often are discounted rate to ensure th contracting. International is Certificate of Insurance with	al Exhibitor Requirement)	FOR SHOW MANAGEMENT USE ONLY  Date Received:  Booths Assigned:  TSF:		
3						Deposit Received:
Media Upgrade.		A \$175 charge has been ap	plied for the production of your d	company logo on your online	AE:	
5 includes unlim		includes unlimited complime	(5) product previews, five (5) press releases, and three (3) video listings. In addition, your exhibit fee complimentary exho hall passes for your customers and prospects along with personalized links ounted conference registration.			CO ID#:
Calculate Your	Exhibit Space Cost					
	<del></del>	) ET	T DATE CODMED D	OOTH FEE INS	SURANCE	
BOOTH DIMENSION	NO   I I I I I I I I I I I I I I I I I I	J. FI. <b>V</b> SQ. F	T RATE CORNER B	OUTH FEE   INS	MEDI/	A UPGRADE TOTAL COST

We understand this application becomes a binding contract when accepted by Informa Exhibitions U.S. Construction & Real Estate, Inc. We agree to abide by the General Information, Exhibitor Contract Terms and Conditions, rules listed in the Exhibitor Service Manual and regulations adopted by Informa Exhibitions U.S. Construction & Real Estate, Inc. in accordance with the terms herein. We understand that all deposits/final payments are non-refundable.

Signature: x	Printed Name:
By providing your contact information and signature, you are authorizing Informa Exhibitions U.S. Construction	n & Real Estate, Inc. to send you promotional materials via mail, fax, email, or SMS.

## 2020 INTERNATIONAL ROOFING EXPO EXHIBITOR CONTRACT TERMS & CONDITIONS

1. DEFINED TERMS
The term "Event" means 2020 International Roofing Expo® (IRE), currently scheduled to be held on February 4-6, 2020 (the "Event Dates") at Kay Baily Hutchinson Convention Center in Dallas, TX (the "Exhibit Facility"). The Event is owned, produced and managed by Informa Exhibitions U.S. Construction & Real Estate, Inc. As used hereinafter, the term "IE" means, collectively, Informa Exhibitions U.S. Construction & Real Estate, Inc. and each of its officers, directors, shareholders, agents, subsidiaries, affiliates, representatives, employees and assigns, unless the context requires otherwise. The term "Exhibitor" means, collectively, the entity or person that executes this Contract as the "Exhibitor" and each of its officers, directors shereholders employees contractors agents, propensatives, assigns and/or directors, shareholders, employees, contractors, agents, representatives, assigns and/or invitees, as applicable. The term "Contract" means this agreement, all amendments and modifications thereto, and all other materials, documents, rules and regulations expressly incorporated herein by reference.

CONTRACT ACCEPTANCE
 This Contract shall become binding and effective only when it has been signed by Exhibitor, and accepted as valid by a duly authorized representative of IE. The final exhibit space specifics and/or location may be different from the Exhibitor's original requests. IE reserves the right to deny access to any company.

3. QUALIFICATIONS OF EXHIBITOR IE, in its sole discretion, determines whether a prospective exhibitor is eligible to participate in the Event. Eligibility is generally limited to persons or firms who manufacture, remanufacture, or supply products, tools, equipment, supplies or services used for the roofing industry. Applicants who have not previously exhibited at the Event may be required to submit, a description of the nature of their business and the Items to be exhibited. IE reserves the right to restrict or remove any exhibit which IE, in its sole discretion, believes is objectionable or inappropriate.

### 4. ASSIGNMENT OF SPACE

4. ASSIGNMENT OF SPACE initial space assignment of exhibitors contracting 400 sq.ft. or more will be made during the On-site Space Draw. Contracts and deposits must be received on or before February 13, 2019 to qualify for the On-site Draw. Additional space assignments will be made during the Priority Point Draw. Contracts and deposits must be received on or before May 10, 2019 to qualify for Priority Point Draw. All contracts received after May 10, 2019 will be assigned on a first-come, first-serve basis. Any such assignment does not imply that similar space will be assigned for future Events. It may change the date of the Priority Point Draw without notice. It reserves the right to change the floor plan or the location of an Exhibitor's booth if It in its sole discretion determines that to do so is in the best interest of the Event. It will consider requests to keep certain companies from being next to each other, however there is no guarantee that by making this request you will not be located next to one of these companies. It assumes no responsibility in such instances. guarantee that by making this request you ..... IE assumes no responsibility in such instances.

5. USE OF SPACE The space contracted for is to be used solely by and for the Exhibitor whose name appears on the Contract, and it is agreed the Exhibitor will not sublet nor assign any portion of same without the prior written consent of IE.

without the prior written consent of IE.

6. CANCELLATION BY EXHIBITOR If Exhibitor desires to cancel this Contract, Exhibitor may only do so by giving notice thereof in writing sent to IE with evidence of receipt. If such written notice is received at least 180 days prior to the opening date of the Event (February 4, 2020), then Exhibitor will remain liable for 100% of the total exhibit fee. Pregardless of when this Contract is executed by Exhibitor. In addition, Exhibitor will remain liable for 100% of all fees paid or payable in respect of sponsorships and promotional products, regardless of when this Contract is executed or cancelled by Exhibitor. These amounts are considered to be liquidated and agreed upon damages, for the injuries IE will suffer as a result of Exhibitor's cancellation. This provision for liquidated and agreed upon damages is a bona fide provision and not a penalty. The parties understand that the withdrawal of the space reserved from availability and, if applicable, the cancellation of sponsorships and/or promotional materials, in each case at a time when other parties would be interested in such space and/or products, will cause IE to sustain substantial damages that will not be capable of determination with mathematical precision. Therefore, the provisions for liquidated and agreed upon damages have been incorporated into this Contract as a valid pre-estimate of these damages. The date of cancellation shall be the date IE receives the notice. It reserves the right to treat Exhibitor's downsizing of booth space as cancellation of the original space and purchase of new booth space, and Exhibitor may be required to move to a new location.

7. CANCELLATION BY IE / PAYMENTS

7. CANCELLATION BY IE / PAYMENTS
If Exhibitor fails to timely make any payment required by this Contract or otherwise breaches any of its obligations under this Contract, IE may immediately terminate this Contract (and Exhibitor's participation in the Event) by providing written notice (or, if appropriate under the circumstances, oral notice with written notice to follow) to Exhibitor of such termination. IE shall have no obligation to refund monies previously paid. IE reserves the right to refuse Exhibitor permission to move in and set up an exhibit if Exhibitor is in arrears of any payment. due to IE. IE is expressly authorized (but has no obligation) to occupy, cause to be occupied or dispose of any space vacated or made available by reason of action taken under this paragraph in such manner as it may deem best, and without releasing Exhibitor from any liability hereunder. IE reserves the right to terminate this contract at any time.

\*CREDIT CARD: IE is a PCI compliant company and as such we are prohibited from receiving "CREDIT CARD: IE is a PCI compliant company and as such we are prohibited from receiving card holder data via email or any other unsecured method where card holder data can be stored. Exhibitor authorizes the IRE to charge the credit card provided according to the Contract payment terms. If the credit card is declined, the Exhibitor acknowledges they are responsible for the full contracted amount. Cancellation and refund requests are subject to Clause 6. Exhibitor acknowledges and agrees they are obligated to pay the credit card company in accordance with the credit card account agreement. Exhibitor agrees to resolve any inquiry or dispute concerning credit card charges with the IRE. Exhibitor understands that all deposits/final payments are non-refundable. By executing Contract, it is confirmed that you have read and agreed to these terms. For security reasons, digital signatures are not accorded.

\*WIRE/ACH: IE is not responsible for any losses suffered due to third party fraud or misdemeanor, including, without limitation, false change of bank account communications, identity theft and other scams. Payments into IE's designated bank account only shall satisfy Exhibitor's payment obligations under this Contract. If you receive any communication notifying of a change in IE's designated bank account, you should verify the authenticity of the change with IE. If IE does not receive payment by the established due dates IE may immediately terminate this Contract.

8. CANCELLATION OF THE EVENT
If IE cancels the Event due to circumstances beyond the reasonable control of IE (such as acts of God, acts of war, governmental emergency, labor strike or unavailability of the Exhibit Facility), IE shall refund to each Exhibitor lis exhibit space rental payment previously paid, anisus a share of costs and expenses incurred by IE, in full astifaction of all liabilities of IE to Exhibitor. IE reserves the right to cancel, re-name or re-locate the Event or change the dates on which it is held. If IE changes the name of the Event, re-locates the Event to another event facility within the same city, or changes the dates for the Event to dates that are not more than 30 days earlier or 30 days later than the dates on which the Event originally was scheduled to be held, no refund will be due to Exhibitor, but IE shall assign to Exhibitor, in lieu of the original space, such other space as IE deems appropriate and Exhibitor agrees to use such space under the terms of this Contract. If IE elects to cancel the Event other than for a reason previously described in this paragraph, IE shall refund to each Exhibitor its entire exhibits space rental payment previously paid, in full astifaction of all liabilities of IE to Exhibitor. Exhibitor agrees that, except as expressly provided in this paragraph, it shall and hereby does waive any and all claims for damages or compensation resulting from or relating to the cancellation, renaming, relocation or rescheduling of the Event.

9 EXHIBIT SPACE OCCIIEMNCY

### 9 EXHIBIT SPACE OCCUPANCY

9. EXHIBIT SPACE OCCUPANCY Hours and dates for installing, occupying and dismantling exhibits shall be those specified by IE. If Exhibitor fails to install its display in its assigned space by 4:00 pm on February 3, 2020, or leaves its space unattended during the Exhibit hours, IE shall have the right to take possession of the space, without releasing Exhibitor from any liability or obligation hereunder, and no refund will be due to Exhibitor. All exhibits must be open and manned for business during the Event hours. Exhibitor may not dismantle the display until the Event is officially closed by IE.

10. LISTINGS & PROMOTIONAL MATERIALS
By exhibiting at the Event, Exhibitor grants to IE a fully-paid, perpetual non-exclusive license to use, display and reproduce the name, trade names and product names of Exhibitor in any

directory (print, electronic or other media) listing the exhibiting companies at the Event and to use such names in IE promotional materials. IE shall not be liable for any errors in any listing or descriptions or for omitting any Exhibitor from the directory or other lists or materials. IE may also take photographs of Exhibitor's booth space, exhibit and personnel during, before or after the open hours of the Event and use such photographs for any IE common to the common to the certain the second of the certain to a suite promotional purpose. Exhibitor warrants that it owns, or has right to use pursuant to a valid license, all intellectual property (copyright, trade mark, etc.) to be used by Exhibitor for promotion or exhibition at the Event.

### CARE OF EXHIBIT FACILITY

11. CARE OF EXHIBIT FACILITY
Exhibitor shall promptly pay for any and all damages to the Exhibit Facility or associated facilities, booth equipment or the property of others caused by Exhibitor. Exhibitors are responsible for removing all displays, product, flooring and trash. IE will charge the Exhibitor the cost to remove any items left post show.

### 12. TAXES & LICENSES

12. IAXES & LICENSES
Exhibitor shall be solely responsible for obtaining any licenses, permits or approvals under federal, state or local law applicable to its activities at the Event. Exhibitor shall be solely responsible for obtaining any necessary tax identification numbers and permits and for paying all taxes, license fees, use fees, or other fees, charges, levies or penalties that become due to any governmental authority in connection with its activities at the Event. Exhibitor will not permit the delivery of merchandise at the Event Facility without the express permission of IF. permission of IE.

### 13 COPYWRITED MATERIALS

To corremance materials. Sometimes the playing or performance of, or distribution of any copyrighted material at the Event unless it has obtained all necessary rights and paid all required royalties, fees or other payments.

### 14. OBSERVANCE OF LAWS

т». up-xnvavvuc Ur LAWS
Exhibitor shall abide by and observe all federal, state and local laws, codes, ordinances, rules and regulations, and all rules and regulations of the Exhibit Facility (including any union labor work rules). Without limiting the foregoing, Exhibitor shall comply with all applicable requirements of the Americans with Disabilities Act, including with respect to the construction of its exhibits.

### 15 EXHIBITOR LIPDATES

Its will provide Exhibitor information and updates to the designated representative of the Exhibitor, including the Exhibitor Service Manual. The designated representative of the Exhibitor will also receive updates about the Event via fax, mail, e-mail and/or SMS.

### 16. AUTHORIZATION TO CONTACT

To AUTHORIZATION TO CONTACT Exhibitor acknowledges that IE shall be permitted to share Exhibitor's name and contact information with, and Exhibitor consents to being contacted directly by, vendors, sponsors and partners authorized by IE.

### 17 INCORPORATION OF RUI ES & REGULATIONS

Any and all matters pertaining to the Event and not specifically covered by the terms and conditions of this Contract shall be subject to determination by IE in its sole discretion. IE may adopt rules or regulations from time to time governing such matters and may amend or revoke them at any time, upon reasonable notice to Exhibitor. Any such rules and regulations (whether or not included in a Rixhilitor Service Manual or similar document) are an integral part of this Contract and are incorporated herein by reference. Exhibitor shall observe and abide by additional regulations made by IE as soon as they are communicated to Exhibitor. This Contract (including the Exhibitor Service Manual and any additional rules or regulations adopted by IE from time to time) states the entire agreement of the parties with respect to the subject matter hereof.

### 18. INSTALLATION & DISMANTLING

16. INSTALLATION SUBMAINTLINE
Exhibitors must comply with the move-in and move-out times indicated in the Exhibitor
Service Manual. If an Exhibitor fails to remove an exhibit in the allowed time, IE shall be
permitted (at Exhibitor's sole expense) to remove and place same in a warehouse subject to
the Exhibitor's disposition, and/or to ship to Exhibitor via common carrier with all charges to
follow at no liability to IE. All exhibits must remain intact until the Exhibition is officially

I.S. JUNI HACI UR SERVICES
In the interest of making available the best qualified craftsmen in numbers sufficient to handle all of the services necessary for the operation of the Event, IE has contracted on an exclusive basis official contractors via provide certain services. Service companies other than the official contractors will not be allowed to perform any of these exclusive services. Non-exclusive services may be performed by exhibitor-appointed contractors (EAC) within certain guidelines. A complete listing of exclusive services and EAC guidelines will be provided in Exhibitor Service Manual.

### 20 EXHIBIT GUIDELINES

Distribution of samples and printed matter of any kind, and any promotional material, is restricted to the exhibit booth. Exhibitor agrees to exhibit only products which it manufactures, represents or distributes. All exhibits shall display products or services in a International course, represents or distributes. An extension share using products or services in a tasteful manner. The asiets, passageways and overhead spaces remain strictly under control of IE and no signs, decorations, banners, advertising material or special exhibits will be permitted in the asies except by written permission of IE. Uniformed attendants, models and other employees must remain within the booths occupied by their employers. Any and all advertising distribution must be made from Exhibitor's booth space. Balloons and stickers (including handouts with gummed backing that adhere or cause adhesion) are prohibited in the exhibit \_area. Equipment must be arranged so that show visitors do not stand in the aisle while examining equipment or watching demonstrations. Strolling entertainment or moving advertisements outside of an Exhibitor's exhibit space is prohibited. The use of Segway's or Segway-type units is prohibited on the show floor.

Complex booth structures are defined as multi-story or those with a ceiling or canopy covering. Complex structures must submit a Certificate of Insurance with the coverages outlined in clause 25. Insurance and provide structural engineer approved plans.

Photography or videography is permitted only with prior approval of the exhibiting company. Failure to obtain prior consent may result in removal from the exhibit hall.

21. GENERAL TERMS & CONDITIONS
IE has sole control over show policies. Except as expressly provided in this contract, all monies paid by Exhibitor shall be deemed fully earned and non-refundable at the time of payment. Exhibitor shall conduct itself at all times in accordance with normal standards of decorum and good taste. In addition to its right to close an exhibit and withdraw acceptance of the contract, It in its sole judgment may refuse to consider for participation in future Events an Exhibitor who violates or fails to abide by the contract and any of the accompanying rules and regulations. Any amendment to this Contract must be in writing and signed by an authorized representative of IE.

autionized representative or it:

22. ASSUMPTION OF RISKS; RELEASES
Exhibitor expressly assumes all risks associated with, resulting from or arising in connection
with Exhibitor's participation or presence at the Event, including, without limitation, all risks
of theft, loss, harm, damage or injury to the person (including death), property, business or
profits of Exhibitor, whether caused by negligence, intentional act, accident, act of God or
otherwise. Exhibitor has sole responsibility for its property or any theft, damage or other loss
to such property (whether or not stored in any courtesy storage area), including any
subrogation claims by its insurer. Neither IE nor the Exhibit Facility accepts responsibility, nor
is a ballment created, for property delivered by or to Exhibitor. Neither IE nor the Exhibit
Facility shall be liable for, and Exhibitor hereby releases all of them from, and covenants not
to sue any of them with respect to, any and all risks, losses, damages and liabilities described
in this paragraph.

23. INDEMNIFICATION
Exhibitor shall on a current basis indemnify, defend (with legal counsel satisfactory to IE), and hold IE and the Exhibit Facility harmless from any and all claims, demands, suits, liabilities, damages, losses, costs, reasonable attorneys' fees and expenses which result from or arise out of or in connection with: (a) Exhibitors' participation or presence at the Event, (b) any breach by Exhibitor of any agreements, covenants, promises or other obligations under this contract; (c) any matter for which Exhibitor is otherwise responsible under the terms of this contract; (d) any violation or infringement (or claim of violation or infringement) of any law or ordinance or the rights of any party under any patent, copyright, trademark, trade secret or other proprietary right; (e) any libel, slander, defamation or similar claims resulting from the actions of Exhibitor; (f) harm or injury (including death) to Exhibitor;

(g) loss of or damage to property or the business or profits of Exhibitor, whether caused by negligence, intentional act, accident, act of God, theft, mysterious disappearance or otherwise and (h) any injury to any person (including an attendee) or property while in the Exhibitor's space or relating to Exhibitor's use of any exhibition space or services.

### 24. LIMITATION OF LIABILITY

24. LIMITATION OF LIABILITY Under no circumstances shall IE or the Exhibit Facility be liable for any lost profits or any incidental, special, indirect, punitive or consequential damages whatsoever for any of their acts or omissions, whether or not apprised of the possibility of any such lost profits or damages. In no event shall IE's maximum liability under any circumstance exceed the amount actually paid to IE by Exhibitor for exhibit space rental pursuant to this contract. IE makes no representations or warranties, express or implied, reparding the number and nature of exhibitors and/or attendees who will attend the Event or regarding any other matters.

25. INSUHANUE.
(A) Exhibitor shall, at its own expense, secure and maintain insurance for the entire duration of the Event (move-in through move-out), the insurance listed below. All such insurance shall be primary of any other valid and collectible insurance of Exhibitor and shall be written on an occurrence basis. Claims made policies are not acceptable and do not constitute compliance with Exhibitor's obligations under this paragraph.
- Workers' compensation and employer's liability insurance complying with the laws of the extended Towards.

- state of Tennessee:
- Comprehensive General Liability insurance with limits not less than \$1,000,000 each occurrence, \$2,000,000 aggregate, combined single limit for bodily injury and property damage, including coverage for personal injury, contractual, and operation of mobile equipment, products and liquor liability (if applicable); and
- Automobile Liability insurance (required if bringing automobiles into the show venue) with limits not less than \$500,000 each occurrence combined single limit for bodily injury and property damage, including coverage for owned, non-owned and hired vehicles, including loading and unloading operators.

The Exhibitor's Comprehensive General Liability and Automobile Liability insurance policies The Exhibitor's Comprehensive General Liability and Automobile Liability insurance poincies shall name as additional insureds (i) Informe Exhibitions U.S. Construction & Real Estate, Inc. and each of its direct and indirect subsidiaries and other affiliates and (ii) the Event Facility. If requested, copies of additional insured endorsements, primary coverage endorsements and complete copies of policies, satisfactory to IE, shall be promptly furnished to IE. Certified copies of the Certificates of insurance or policies shall provide that they may not be cancelled without 30 days' advance written notice to IE. The Exhibitor shall obtain a waiver of subrogation from the carrier of each policy described above and the carrier of each other policy that provides fire, explosion or any other risk coverage insuring the Exhibitor's moment in each case releasing in full such carrier's subrogation rights. property, in each case releasing in full such carrier's subrogation rights.

(B) Certificate of Insurance forms must be submitted to IE by all international exhibitors, exhibitors with complex booth structures (defined as multi-story or having a canopy/ceiling) and exhibitors hosting attendee interactive demonstrations.

(C) Since many international policies aren't valid in the United States, all international exhibitors are required to obtain insurance through Exhibitorinsurance.com, our designated insurance provider. The cost of the policy will be added to all international exhibitor contracts. Coverage is subject to underwriting review; review the Ineligible Risks to ensure coverage. Exhibitors can opt out of this coverage by providing a valid Certificate of Insurance satisfactory to IE with the necessary coverages.

### 26 OUTSIDE EXHIBITS/HOSPITALITY SUITES

20. OUTSIDE EXHIBITATION FIRELIT SOTTED

Exhibitor is prohibited, without express written approval from IE, from displaying products/
services and/or other advertising material in areas outside its booth space such as, but not
limited to, parking lots, hotel lobbies, lounges, corridors, sleeping rooms, etc., as well as unauthorized facility tours. Exhibitor also agrees not to operate hospitality suites or host any hospitality functions during official Event hours or when any IE-sponsored activities are being held. Hospitality functions are permitted only upon payment by the Exhibitor of all fees due hereunder. All requests for a hospitality suite or public function space must be made through IE. If Exhibitor cancels or fails to occupy the exhibit space during official Event hours, IE reserves the right to notify the hotel to cancel early hospitality space and/or hotel guest rooms under Exhibitor's name. Exhibitor shall remain liable for the payments made to the hotel.

### 27. SOUND, LIGHTING &/OR LASER DEVICES

27. SOUND, LIGHTING & 70H LASER DEVICES
The use of devices for mechanical reproduction of sound or music; as well as lasers which are part of Exhibitor's display, are permitted, but must be controlled and maintained at a conversational level. Sound, lighting and/or laser beams must not be projected outside the exhibit booth. It may immediately discontinue the use of any sound system, lighting or laser device that does not comply with this paragraph. Exhibitors are specifically prohibited from employing any carnival-type attraction, animal or human, or from operating such noise-creating devices as bells, horns or megaphones.

### 28. FIRE & SAFETY LAWS

The Exhibitor shall comply with all state, city and local laws and ordinances relating to fire, safety and health. A description of these regulations will be found in the Exhibitor Service Manual, however IE will not be responsible for any errors or omissions contained therein.

29. SPONSORSHIP
Sponsorship offerings are available to current-year Exhibitors. Should an Exhibitor, who is also a sponsor, cancel their exhibit space, their sponsorship will likewise be cancelled. See Item 6 Cancellation by Exhibitor. Show Management may require any exhibitor to make changes in their exhibit advertising and sponsorship material if, in Show Management's opinion, the exhibit, advertisement or sponsorship does not conform to prevailing standards of good taste. Changes will be required if the exhibit interferes with the rights of others. All sponsorships must be paid in full prior to fulfillment. If artwork is required, the RE will send a proof prior to production. Any cost incurred for any changes after the proof has been approved will be the responsibility of the sponsor.

30. VIOLATION OF RULES & REGULATIONS
Violation of this Contract or any rules and regulations governing the Event, including those published in the Exhibitor Service Manual, may result in one or more of the following actions taken against the Exhibitor. In the Exhibitor may be prohibited from exhibiting at the current year's Event and will forfeit all booth payments; 2) the Exhibitor's "points" for the following year's booth assignment may be taken away; and 3) the Exhibitor may be prohibited from exhibiting at the future events. This list of actions is not exhaustive and does not in any way limit available remedies provided in other provisions of this Contract or by law or equity. No delay by IE in exercision and right power or privilene hereunders shall present as a waiver. delay by IE in exercising any right, power or privilege hereunder shall operate as a waiver thereof, nor shall any single or partial exercise by IE of any other right, power or privilege hereunder preclude any other or further exercise of any other right, power or privilege hereunder.

31. LEAD RETRIEVAL
Exhibitor acknowledges that the exclusive service provider for lead retrieval services will be identified in the Exhibitor Services Manual. Exhibitor may use such service provider to collect contact information from persons who visit such Exhibitor's space ("Attendee Data"). Exhibitor acknowledges that any Attendee Data so collected shall be used solely by Exhibitor for its legitimate internal business purposes. Without limiting the foregoing, Exhibitor understands and agrees that (i) it will not sell, transfer or otherwise distribute to any third party all or any part of any Attendee Data, (ii) it will not make or attempt to make any compilation of the attendees and/or other participants of the Event or any other derivative work of any Attendee Data, (iii) it will not otherwise use any Attendee Data in connection with any illegal, distasteful, immoral, dishonest or fraudulent activity and (iv) the compilation of the attendees and/or other participants of the Event is the sole property of IE.

### 32. GOVERNING LAW

This contract is governed by the laws of the State of Delaware as applied to contracts entered into and entirely performed within such state. Exhibitor agrees that the courts located in the State of Delaware shall constitute the exclusive forum for the resolution of any and all disputes arising out of, connected with or related to this contract or the breach of any provision of this contract. Exhibitor waives any right to assert lack of personal or subject matter jurisdiction and agrees that venue properly lies in Wilmington, DE.